



*U.S. Army Contracting Agency*

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# **U.S. ARMY CONTRACTING AGENCY UPDATE**

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Deputy Director**



## ACA Vision Statement

To lead the Army in efficient and effective contracting with a professional team committed to continuous innovation and process improvement. We are a customer support organization focused on the successful achievement of command missions and the Objective Force.

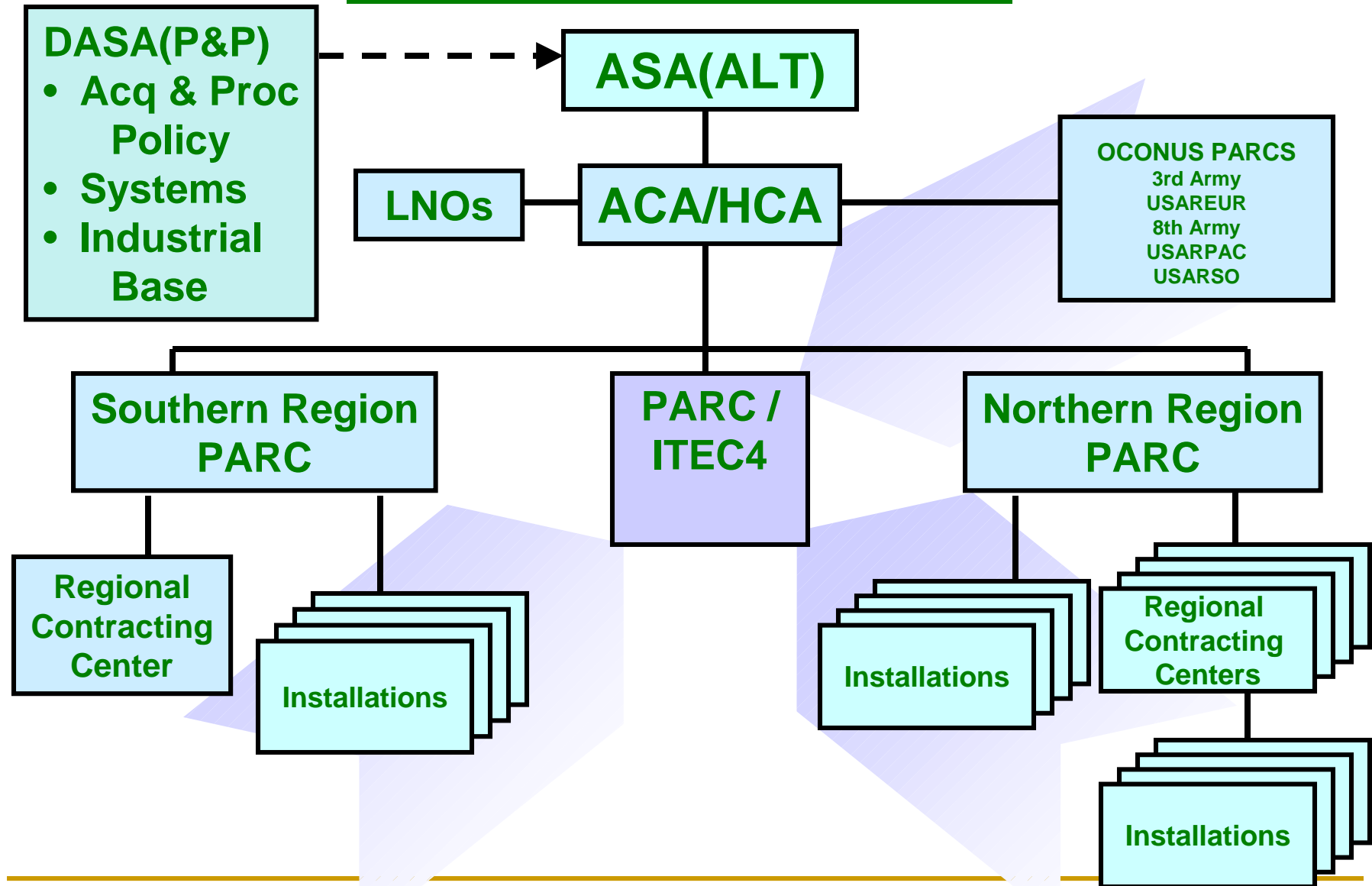
## ACA Goal

To provide our customers with a substantial return on investment by obtaining goods and services on time and at the lowest total ownership cost for our soldiers.



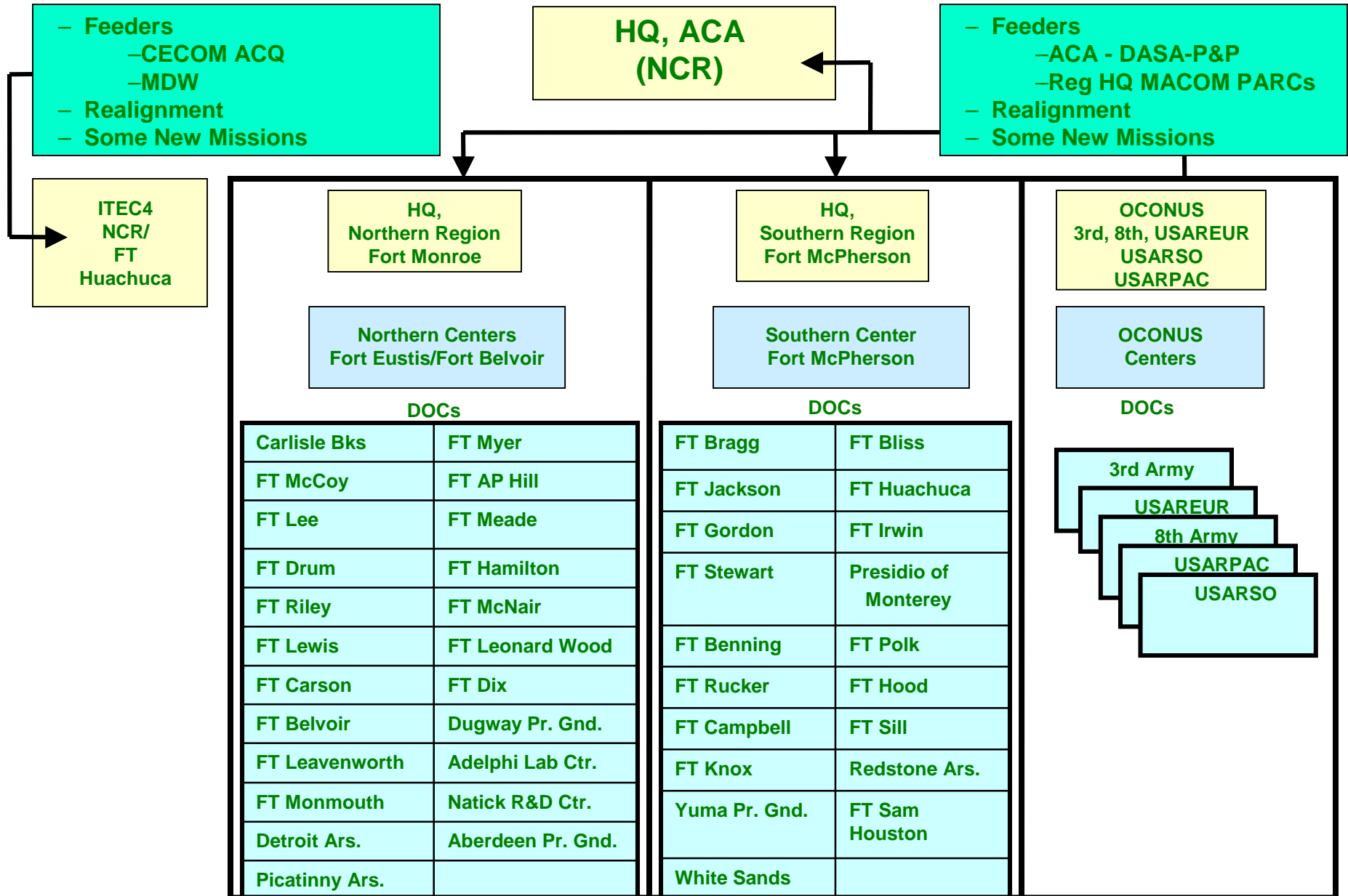
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## Organizational Structure



# ARMY CONTRACTING AGENCY

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## **ACA Army-Wide Missions**

- **Standard Procurement System (SPS)**
- **Federal Procurement Data System (FPDS)**
- **Procurement Management Assessment**
- **Purchase Card – DoD Joint Program Office**
- **A-76 Acquisitions**
- **Services Contracting**
- **Contingency Contracting**
- **Past Performance Information Management System**



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## Regional Missions

### Northern/Southern Region:

- A-76 Contracts
- Privatization
- Regional Requirements
- Services
- Contingency Contracting (Southern Region)

### Installation

- Other Mission Assigned by Region
- Purchase Card
- Emergency / Safety
- Contract Administration
- Business Advisor
- Requirements under \$500K



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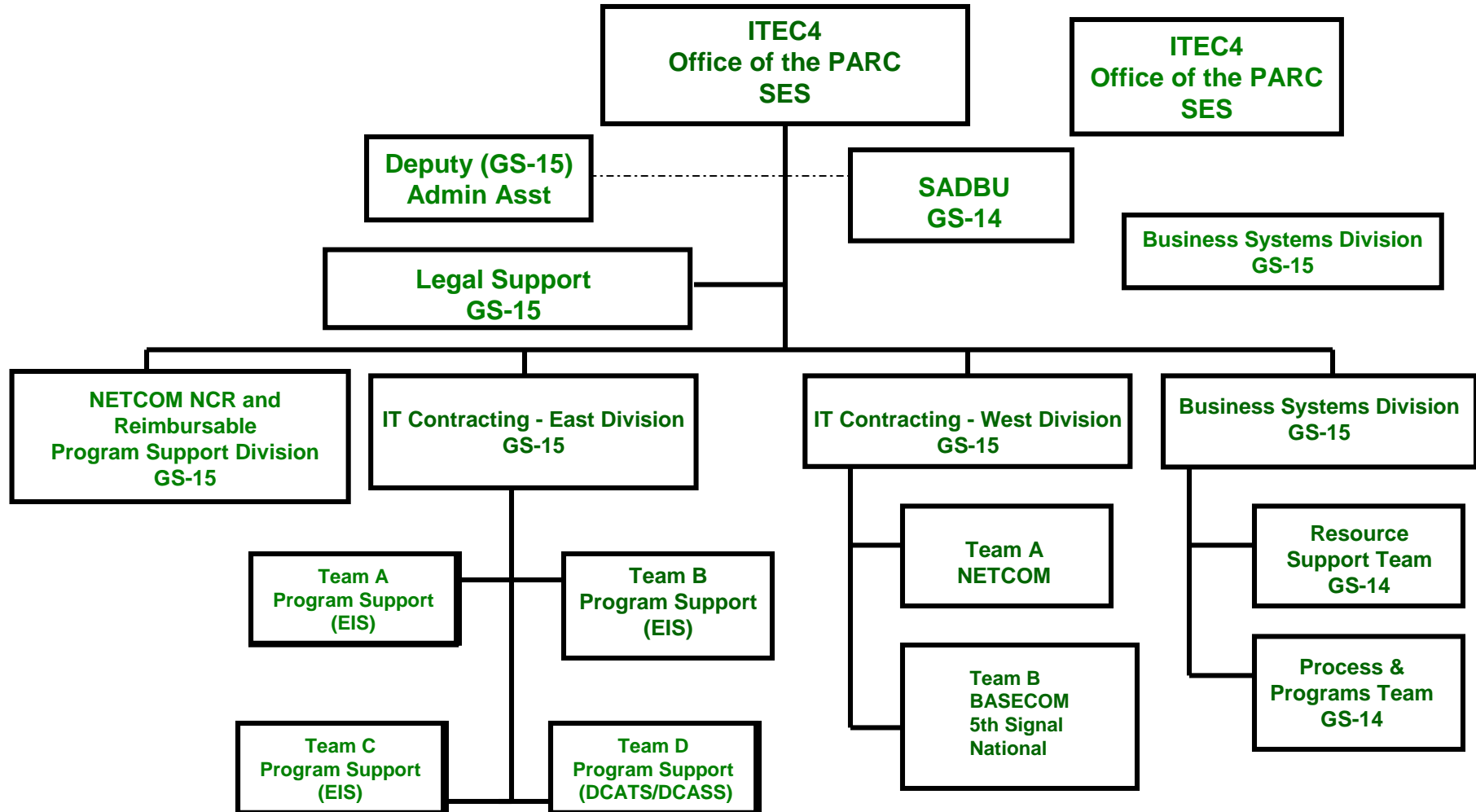
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## **ITEC4 Mission**

- **Provide an Army enterprise-wide buying capability for common-use IT and commercial items**
  - **Award Ordering Type Contractual Vehicles (IDIQs/BPAs)**
  - **Installations will place orders**
- **Support PEO EIS, Army CIO NETCOM**
- **Facilitate modernization/standardization of Army IT systems and operations**
- **Maximize use of E-Commerce Methods**
- **Located in DC, Ft. Huachuca and Ft. Monmouth**



## Information Technology, E-Commerce and Commercial Contracting Center (ITEC4)







## Metrics

- **Customer Satisfaction**
    - **Interactive Customer Evaluation**
    - **Implement 1st Quarter FY 03**
  - **Contract consolidation - ITEC4, Over \$500K**
  - **Purchase cardholder span of control**
  - **Preference programs - Small Business, etc.**
  - **Professionalism - CP-14 Strategic Plan for Training and Education**
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## Small Business Program

- Executed an MOU with DA SADBUs – ratings are in SADBUs chain
- Small business responsibilities will be added to the job standards of every ACA Contracting Officer and senior staff member
- In process of fully staffing SADBUs positions in HQ, ITEC4, Regions and DOCs



## Status

- General Orders signed 22 August 02, Activation Ceremony held 1 October 02 with SecArmy
- MOUs in place with IMA, NETCOM, AMC, MEDCOM
- Reshaping done with vacancies
- Next FY Command Plan to reflect space savings
- ACA Acquisition Instruction Issued, other policies being drafted
- Government Purchase Cards transitioned



## Transition - Cont'd

- Business Intelligence system in development
- Overseas PARCs, DOCs and some CONUS activities to transfer to ACA in FY-04
- Centralization of all contracts over \$500K to be completed by the end of FY-06 along with savings



# **Contingency Contracting** **Implementation Plan**

- **Approved by Mr. McDonald on 5 Feb 03**
- **Provides by FY04 one Army headquarters controlling all Army Contingency Contracting**
- **Addresses Control not Command**
- **Provides Army's warfighting commanders adequate numbers of contracting personnel, structured, trained and equipped to Army – wide standards, to support their contingency and training missions**



# Contingency Contracting Advantages

- Reduced Army CCO OPTEMPO for Army CCOs at Corps and Division level = better mission planning in those units
- Single Army Staff POC vice current control by multiple MACOMs
- Army contracting voice in TRADOC's doctrine and force structure processes
- Army – wide individual & collective training standards and exercises for Contingency contracting personnel and units
- Standard equipment packages
- Standard rating chains
- Fully integrate Active and Reserve Component plus EE DAC contracting personnel to support Total Army missions
- Contracting personnel remain organic to operational Army units
- Standardize training and use of EE DACs in contingency contracting
- Contingency contracting changes remain transparent to the warfighters



## Summary and Conclusion

**ACA is a new way of doing business**

**It is an exciting opportunity and**

**It's most important objective is to provide  
excellent customer service**



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# ACA Website

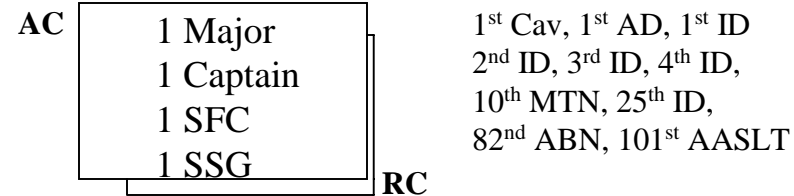
<http://aca.saalt.army.mil/>



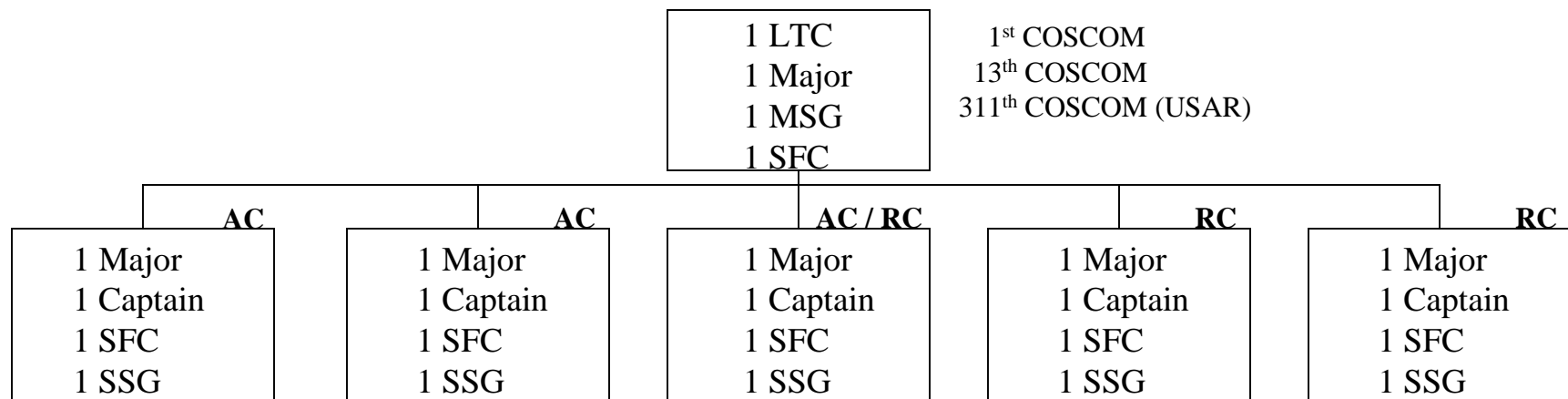
# Army Contingency Contracting

## Concept for Standard Contingency Contracting Teams

### Division



### Corps



# Army Contingency Contracting

## Current Contingency Contracting Force Structure

- Brigade / Regiment – Few, little capability (ie – one O-3).
- Division
  - 2 Officer and 2 NCOs to support 15,000 soldiers.
  - Found on 3 separate MTOEs (Div G4, DISCOM and DMMC).
- Corps
  - Officers and NCOs on multiple MTOEs.
  - CSGs, Force Provider Companies, TC Detachments, HHC COSCOM, MMC.
  - No control over subordinate divisional contracting personnel
    - Training
    - Utilization
- Theater Support Commands – Theater contracting office.
- Army Service Component Commands – Theater PARC offices

# Army Contingency Contracting

## Standard Contingency Contracting Teams

- 4 – person **modular teams** at Division level, and **cellular commands with UTCs**, comprised of **multiple modular teams** at Corps level.
  - **Teams = 2 Officers / 2 NCOs, capable of split operations.**
  - 2 per Division (1 AC, 1 RC)
  - 5 per Corps (III / XVIII ABN Corps = AC lead; I Corps = USAR lead)
- **Modular** equipment packages with **scalable servers** to allow “stacking” teams to form larger mission offices as required.
  - Can add individual augmentees.
  - Can add or link to deployed divisional / other Corps teams.
  - Can link to other Services contingency contracting teams.
  - Can link to DoD contracting offices with SPS worldwide.
- **Identical team structure in** AC, USAR and ARNG units.

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## Contracting Team

- **Principal Assistant Responsible for Contracting (PARC)**
  - 6 Theater Warfighting PARCs – **Army unique**
  - USACCE, USACCK, USARSO, USARPAC, ARCENT, FORSCOM (**ACA South Region – NORTHCOM and JFCOM**)
- Contracting Officers and contract specialists
- Contract Law
- Resource Management
- Finance
- Property Book Officer
- **Requirement Validation (Usually the Senior Mission Logistician)**

# Army Contracting Agency

## Contingency Contracting Personnel

Army contingency contracting soldiers are organic to:

- Echelons above Corps (EAC) Units
  - Army Service Component Command (ASCC) / **PARC**
  - Theater Support Command
- Operational Units
  - Corps (**Corps Support Command and COSCOM MSCs**)
  - Divisions (Division Support Command)
  - Brigade / Regimental (Cavalry Regiments, Stryker Brigades)

# Army Contingency Contracting

## Facts

- **Army doctrine already in place:**
  - FM 4-100.2 (100-10-2) - Contracting Support on the Battlefield.
  - FM 3-100.21 - Contractors on the Battlefield.
- **Army regulation already in place** – AR 715-9, Contractors Accompanying the Force (being updated).
- **Army contracting had no systemic input into Army doctrine and force structure development / review**  
(The Army Acquisition Corps has **no TRADOC school / center**).
- Contingency contracting and contractors on the battlefield remain **two distinct topics**; some, **but not much**, overlap.

# Army Contingency Contracting

## Define Control

- Control does **not** equal command.
- Contracting personnel deployed into theater serve **OPCON to the ACA's cognizant theater warfighting PARC** and comply with the provisions of that PARC's **contracting support plan (CSP)**.
  - Warrants.
  - Theater – controlled commodities.
  - Contingency contracting personnel **remain assigned to operational Army units**.
- ACA controls contingency contracting by exercising Army Staff control processes and functions.
  - ACA establishes individual / collective training programs for Army contingency contracting.
  - ACA advises Army Operations Center on individual taskings for contracting personnel.
  - ACA standardizes Army contingency contracting equipment packages.
  - ACA participates in TRADOC's doctrine and force structure processes.

# Army Contingency Contracting

## Control While Deployed

- Theater PARCs assigned to ACA effective 1 Oct 03, then OPCON plus UCJM to theater Army Service Component Commanders.
- Theater PARCs remain responsible for Army contracting in theater.
- Theater PARCs publish CSP in each theater OPLAN / CONPLAN.
  - CSP designates the command relationship for deployed contingency contracting personnel; normally OPCON to the theater PARC.
  - CSP governs all Army contracting in the mission AOR.
  - Warfighting PARC may recognize existing warrant or issue new warrant.
- ACA policy to reinforce the authority of the theater PARCs.
  - Policy requiring KOs to report to the warfighting PARC; home station warrant invalid until then. (does not apply to specialty command warrants, such as Corps of Engineers, MTMC, etc).
    - Affords theater warfighting PARCs visibility of contracting personnel entering their AOR.
    - Reinforces authority of theater warfighting PARCs over access to the vendor base in the AOR.
    - Allows Army ground force commanders to prioritize who gets scarce resources.



# Army Contracting Agency

## Mission Planning

- Deliberate and crisis action cycle planning cycles
- Contracting support plan (CSP) in **every** OPLAN / OPORD
- Involve contingency contingency contracting ASAP!
  - Site surveys – local business practices, condition of goods/services
  - Market surveys – what's available on the local economy
  - What money do you need?
  - Any special requirements – VETCOM check Class I sources, Defense Energy, Navy husbanding, Embassy support
- Identify contracting team members / involve all in planning early
- Identify mission critical goods / services; **specify in CSP**
  - Withhold procurement authority to central office
  - JARB

# Army Contracting Agency

## Sources of Support in an Operational Theater

- Organic combat service support (CSS) capabilities
- Other Services (Navy NRCC, USAF base contracting, etc)
- Allied / coalition CSS capabilities
- Host Nation support / Assistance – in – Kind
- Treaties and international agreements
- Contingency contracting (Army, other Services and Allied)
- Contractor support (ie – LOGCAP, DLA Prime Vendor Class I, Integrated Logistics Support of Systems)

# Army Contracting Agency

## Deployed Contracting Office

- METT-TC considerations (including local vendor base)
- **Force protection (CCOs / supported forces / contractors)**
- Reliable telecommunications
- Known to and accessible by the local vendor base
- PARC / mission contracting chief established contingency contracting infrastructure to best support commander's concepts of operations and support
- **Specified in the contracting support plan**

# Army Contingency Contracting

## Control While Not Deployed

- ACA **controls and standardizes** contingency contracting **policies, training, equipment and procedures**, vice commanding troops.
  - **Army – wide** individual and collective training **standards**.
  - Army **standard** contingency contracting readiness reporting / tracking process.
  - Improve Army tasking process for individual KO augmentation.
  - Establish Army contracting doctrine / force structure roles within TRADOC process in ACA.
  - **Standardize** equipment packages for contingency contracting.
  - **Reduce OPTEMPO** of contingency contracting personnel in operational Army units **by 50%**.
  - **Standardize** recruitment, training and use of EE DAC Army – wide to support contingencies.
- Army focal point for contingency contracting, vice status quo where MACOMs manages contingency contracting differently.
- Army contingency contracting conference.
- Networking with other Service / Joint Staff counterparts.

# Army Contingency Contracting

## How ACA Control of Contingency Contracting Benefits the Army

- **Consistency** across the Total Army – Active, USAR and ARNG teams with identical force structure, training and equipment.
- **Consistent** recruitment, training and employment of emergency essential DA civilians (GS 1102 and 1105 series).
- Enhanced **operational planning** at Division, Corps and Theater.
- Improved mission support for deployed Army forces.
- Enhanced Army interface with DoD, other Services and other Federal Agencies, plus better internal Army communications.
- Improved contingency contracting doctrine and force structure results in better planning and use of contingency contracting as a force multiplier.

# Army Contingency Contracting

## How ACA Control of Contingency Contracting Benefits the Army

- **Standard** contingency contracting force structure.
- **Standard** contingency contracting equipment packages.
- **Standard** individual and collective training.
- Expanded numbers of **consistently** trained / equipped personnel.
  - Contracting NCOs
  - Emergency Essential DA civilians (5% of all Army GS1102 and GS1105)
  - 70K Medical Logistics Officers (@20 warranted or warrantable)
  - USAR Contracting Officers and NCOs
  - ARNG Contracting Officers and NCOs

# Army Contingency Contracting

## Battle – Ready Contingency Contracting System (BRCCS)

- **Modular** equipment package standard across the **Total Army**.
- Configuration control retained at Army level; Army issues upgrades.
- **Army procures and fields**; funding already validated in POM.
- Equipment package envisioned to support team operating in austere environment, which includes:
  - Laptop computer with PD2 for each team member, with rechargeable batteries.
  - Scalable server capable of accommodating 4 – 12 laptops.
  - Printer.
  - Generator.
- Current equipment varies unit by unit; no standardization and little ability to merge / collate data or link remote offices / different units and Services.

# Army Contracting Agency

## Sources

- FM 4-100.2, Contracting Support on the Battlefield.
- FM 3-100.21, Contractors on the Battlefield.
- AR 715-9, Contractors Accompanying the Force.
- Federal Acquisition Regulation (FAR).
- Department of Defense FAR Supplement (DFARS).
- Army FAR Supplement (AFARS).
- AFARS Manual #2, Contingency Contracting.
- ACA Contingency Contracting Implementation Plan.



# Army Contingency Contracting

## How to Find These Sources

- AKO – [https://www.us.army.mil/portal/portal\\_home.jltml](https://www.us.army.mil/portal/portal_home.jltml).  
Click **collaborate**, then **Army communities**, then **acquisition**, then **ACA**, then **contingency contracting**.
- Army Doctrine – <http://155.217.58.58/atdls.htm>.
- Joint Doctrine – Joint Pub 4-0, Chapter V  
[http://www.dtic.mil/doctrine/jel/new\\_pubs/jp4\\_0.pdf](http://www.dtic.mil/doctrine/jel/new_pubs/jp4_0.pdf).
- Army Regulation –  
[http://www.usapa.army.mil/pdffiles/r715\\_9.pdf](http://www.usapa.army.mil/pdffiles/r715_9.pdf).